

Mortgage Loan Officer Trainee

At Intercontinental Capital Group, we are changing the mortgage industry, one loan at a time. To do that, we need game changers: hard-working employees who bring energy and experience to our team. Our culture is based on collaboration and teamwork. We like it that way. We're looking for team members who are dedicated to their careers and understand the importance of a balanced lifestyle. We believe that it's important for you to grow personally and professionally, and have a good time doing it. Otherwise, it's just a job.

Overview:

We have become an Inc. 5000 Fastest-Growing Online Lender with state-of-the-art technology. As a Loan Officer Trainee, you will hold initial pre-screenings and prepare the client to be transferred to a licensed Loan Officer. You will be involved in the transaction from start to finish to learn hands-on how the business works day 1–this will prepare for career progression into a licensed loan officer within 90 days of your hire date.

Responsibilities:

- Spend the first 15-20 minutes of the day planning and setting up the day for success with our Daily Success System
- Head over to a Team Huddle to start the day with shout outs, sales tips, and motivation
- Review and track daily business and personal development goals – complete with coaching and accountability to help you reach your best potential
- Take new inbound calls and making follow-up outbound calls to prospective clients
- Individual and group sales training with a hyper-focused mortgage education
- Work together with a dedicated and experienced Loan Officer and Sales Lead to learn the business and how best to build a successful long-term career
- Smile and Enjoy the Ride! We can't control anything that happens to us but how we respond.

The ideal candidate:

- Is value driven
- Cares about helping others – both clients and colleagues
- Challenges the norm and thinks outside the box
- Can strike up a conversation with anyone
- Is intrigued by podcasts, mindset hacks, and tactics to help achieve peak performance
- Is self-motivated and always up for a challenge
- Loves the idea of setting goals and knocking them out of the park
- Thrives in a dynamic and fast-paced environment
- Has a high level of integrity and a great sense of humor
- Is a natural leader and problem solver

Benefits:

- Unlimited Income Potential
- Opportunities for bonus and a fast-track program to advance your career
- Medical, Dental, and Vision
- Employee Assistance Programs & Discounts
- Paid Time Off
- Dedicated Personal Development Trainer
- Rapidly growing business with leadership opportunities (within your first year)

Additional Details:

- Team outings and happy hours
- Group workouts at F45
- Located in Montford (you'll never run out of options to eat!)
- Clearly defined career progression
- Work from home opportunities
- Uncapped commission
- Opportunity for growth

Compensation:

- Year 1 - \$75,000 - \$132,000
- Year 2 - \$132,00 - \$250,000
- Year 3 - \$250,000 +